

Global Free Shop Sponsorship Program (全球免费开店作业赞助计划)

1. Individual Opportunity Sensing Level:
(个人对机会感应程度)
 - 1.先知先觉(Foresight) 2.后知后觉(Hindsight)
 - 3.知后不觉(Feel Nothing) 4.不知不觉(Nothing can feel)
2. Understanding the opportunity availability for:
(正确的去了解商机存有性)
 - 1.创建自己的事业(Construct your own biz)
 - 2.协助他人创建事业(Helping each other)
 - 3.前往开展国际商业 (Expand your international biz network)
3. How do we help you move the 1st step?
(我们如何协助你踏出一步)
 - 1.放开旧的信息(Un-learn the old & out-of-date info)
 - 2.正确的去了解(Getting the right info from the right people)
 - 3.理智的分析(Analysis the received info)
 - 4.提出有关疑问(Bring out your inquiry)
 - 5.与人共享(Sharing with others)
 - 6.寻找合作伙伴*(Getting the right people do the right thing)

How Do We Assist You Closely? (我们如何开始协助你)?

先自我评估(**Self Evaluation**) :

机会感应程度(**Sensing Level**) #1

- 1.先知先觉(Foresight)
- 2.后知后觉(Hindsight)
- 3.知后不觉(Feel Nothing)
- 4.不知不觉(Nothing can feel)



机会 (**Opportunity**) :

认识程度(**Understanding Level**)#2

- 1.放开旧的信息(Un-learn the old info)
- 2.正确的去了解(Getting the right info)
- 3.理智的分析(Analyze the info)
- 4.提出有关疑问(Bring out your inquiry)
- 5.与人共享(Sharing with others)
- 6.寻找合作伙伴 *(Get in right people)



行动 (**Action**) #3:

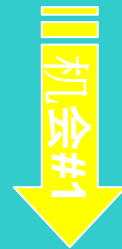
- 1.进一步的了解系统运作方法(Further understanding)
- 2.与人共享和协助其他人多了解(Sharing & Helping Others)

How To Start For Changing Better? (如何开始协助你有更好的转变)?

机会 (Opportunity) #1:

行业介绍人 (Biz Introducer)

1. 家属成员 (Family members)
2. 亲朋戚友 (Relative)
3. 工作同事或旧同事 (Colleagues)
4. 朋友 (Friends)
5. 朋友的朋友 (Friends' friends)
6. 顾客 (Customers)
7. 其他 etc...



机会 (Opportunity) #2:

开店作业赞助 (Shop Sponsorship)

1. 女性
2. 基本电脑运用知识
3. 基本英语运用与沟通
4. 寻找合适的商业合作伙伴
5. 聘请兼职或全职人员
6. 寻找理想的店铺地理位置
7. 其他 etc...

(English version on the next page)

机会 (Opportunity) #3: (Dual Income Networks Growth - 双管起下达到双收入网络结构)

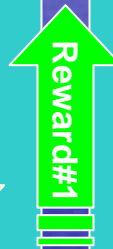
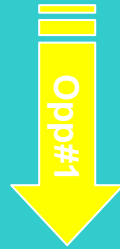
行业介绍人 (Biz Introducer) 和 开店作业* (Opening Shop)

How To Start For Changing Better? (如何开始协助你有更好的转变)? (English version)

机会 (Opportunity) #1:

行业介绍人 (Biz Introducer)

1. Family members
2. Relative
3. Colleagues
4. Friends
5. Friends' friends
6. Customers
7. etc...



机会 (Opportunity) #2:

开店作业赞助 (Shop Sponsorship)

1. Female Only
2. Basic Computer Knowledge
3. Basic English Understanding
4. Team up with right partner
5. Employ part time/full time worker
6. Propose your strategic location
7. etc...



机会 (Opportunity) #3: (Dual Income Networks Growth - 双管起下达到双收入网络结构)

行业介绍人 (Biz Introducer) 和 开店作业* (Opening Shop)

Who Are Those Look For Transformation? (谁是有需要经济转型协助)?

员工(Employee)经常遇见的问题:

- 1.没有发展空间 (升职或加薪问题)
- 2.管理问题 (没有获得欣赏)
- 3.人事关系复杂 (出现偏差或偏见)
- 4.业务重组或改革
- 5.人事变动
- 6.公司搬迁
- 7.其他 etc...

个体业务经营(Self-Employed)经常遇见的问题:

- 1.业务发展空间
- 2.资金转动问题
- 3.时间不够用
- 4.供应商问题
- 5.顾客应对问题
- 6.其他 etc...(维修和保养问题)

经济
转型

自由职业者(Freelance)经常遇见的问题:

- 1.务发展空间(定额目标)
- 2.时间不够用(约会多,休息时间少)
- 3.奔波繁密(约会多在不同的地方)
- 4.烦安排顾客服务时间
- 5.工作时间长(个人的休闲时间少)
- 6.其他 etc...

家族生意(Family Business)经常遇见的问题:

- 1.务发展空间问题(转型局限)
- 2.工作时间长(个人的休闲时间少)
- 3.管理问题(旧式管理)
- 4.顾客应对问题
- 5.供应商问题
- 6.其他 etc...

Who Are Those Look For Transformation?

(English Version)

Employee **Frequently Facing Problem:**

1. Less career development
2. No management appreciation
3. Relationship conflict
4. Restructuring
5. Personnel change
6. Company relocation
7. etc...

Self-Employed **Frequently Facing Problem:**

1. Business development issue
2. Pro-management issue
3. Relationship conflict
4. Supplier & customer issue
5. Service & Maintenance issue
6. Longer working hour
7. etc...

Freelance **Frequently Facing Problem:**

1. Career development (Target...target)
2. Longer working hour
3. Traveling frequently
4. Customer service issue
5. Lack of healthy leisure time
6. etc...

Family Business **Frequently Facing Problem:**

1. Limited business development plan
2. Longer working hour
3. Typical Chinaman working style
4. Supplier & customer issue
5. Logistic issue
6. etc...

Transformation



Global Free Chain Store Sponsorship Program & Requirement

(全球免费开店作业赞助要求与条件)

8个开店条件

1. 成为业主
Business Owner
2. 申请者(女性)
Applicant (Female)
3. 25-50岁
25~50 years old
4. 略懂英文 / 电脑
Basic Knowledge of English / Computer
5. 7天营业日; 12小时营业时间
7 days/week, 12 Business Hours
6. 通过1小时面试 (1对1)
One Hour Verbal Test (1 to 1)
7. RM10,000可退还押底金
RM 10,000 Refundable Deposit
8. 担保人
Guarantor

或加RM20,000押底金

或从组织花红中每月扣除 RM1,000.

不包括费用

水费
2条电话线 / 网络线
保险 (年费 RM1000±)
(水灾, 火灾, 盗窃, 抢劫)

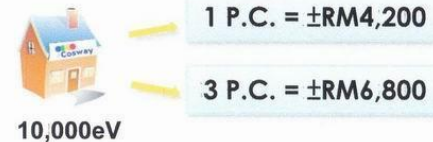
10个开店好处

1. 一切装修
Renovation
2. 每月租金
Monthly Rental
3. 货源供应
Inventory (100% Consignment)
4. 每月电费
Monthly Electricity
5. 维修费 / 保养费 / 杂费
Repair & Maintenance
6. 商业执照费
Business License fee
7. 样品 / 布条 / 影碟 / 制服
Sample/Bunting/Catalog/DVD
8. 区域协调员 / 训练督导
AE / Trainer
9. 公司提供训练
Company provide training
10. 电脑 / 电视 / 警报系统 / 电脑软件 / 闭路电视 / 招牌 / 空调等等 . . .
Computer/TV/Alarm System/CCTV /Signboard/Air-conditioner etc.



6个开店收入

1. 店铺销售总业绩 (6%-10%)
2. VIP 购物者购物回流收入 (eV)



3. 信用卡收入 - RM50
4. U MOBILE 引荐收入 - RM100

5. e-Transfer / e-转换



6. 开设分店 - 分店差额利润



7. More income+ + + +
(Locally & Overseas)

Note: Let us help you how to arrange a comfortable solution on next page! (让我们来帮助你如何安排一个舒适的工作方案)

The Most Favourable Suggestion For You (为您提供最舒适的工作方案)

1. Option/Step #1 (选项一/第一步) – Starting time (开始时)
 - Get A Right Partner (寻找合适的商业合作伙伴)
 - Sharing investment cost (分享投资成本)
 - Sharing work load (分享工作时间)
 - Better time management (更好的时间管理)
 - Dual income network structure growth (建立双收入网络结构)

2. Option/Step #2 (选项二/第二步) – Starting time/Growing time (开始时/发展期间时)
 - Recruit Sales Assistant/Helper (招聘销售助理/助手)
 - Full time or part time (全职或兼职)
 - Better time management (更好的时间管理)
 - Sharing Business Opportunity & Helping others (分享商机和协助其他人多了解)

3. Step #3 (选项三/第三步) – Steady period (稳定期)
 - Handover (放手给您的接班人)
 - Business partner (商业合作伙伴)
 - Existing member (现有的成员)
 - Potential member (有潜能的新成员)

Monthly Revenue Analyzed Information

(每月收入分析资讯消息)

1. Big City Sales (大城市销售收入), e.g. KL, JB, Penang, Ipoh & etc..
 - Minimum Sales (最低销售收入) > 100K/monthly
 - Monthly sales incentive minimum (每月盈利) > RM 10k/month
2. Normal City Revenue(普通城市销售收入), e.g. Tg. Malim, Kampar, & etc..
 - Minimum Sales (最低销售收入) > 60K/monthly
 - Monthly sales incentive minimum (每月盈利) > RM 5k/month
3. Dual income network growth (双管起下达到双收入网络结构)
 - 行业介绍人 (**Biz Introducer**) 和 开店作业 (**Opening Shop**)
 - *At least one female is need (至少需要一名女性)
4. Physical Shop Visit Arrangement (我们可以为您提供实体商店参观安排):-
 - 1.在您附近居住的地方 (Nearby your housing area)
 - 2.在您附近工作的地方 (Nearby your working area)
 - 3.在您附近的购物商场 (Nearby shopping mall)
 - 4.在您认为方便您的地方 (As your convenience place)

个人或家庭开支 :免不了需要花费的日常用品钱\$\$

供应商:

		Product Purchased: RM 7600/year (产品购买价格) Amount Paid : RM 7600/year (支付购买产品价格)
		
		

15eV Monthly Saving Expenses Plan (15eV的省钱)

如何帮助你省钱?



Product Purchased: RM 7600/year
(产品购买价格)
Only Paid Up : RM 4500/year
(需要支付的价格)

Your money saved : RM 3100/year + Cash Bonus
(节省到的钱)

+(另外)

- 1.创建自己的事业(Construct your own biz)
- 2.协助他人创建事业(Helping each other)
- 3.前往国际商业开展(Expand your international biz network)



会员分类(Membership Differentiation)

1. Public (Non Member) (大众)
 - Full retail price payment & No RP or RC given

2. V.I.P Membership (贵宾会员)
 - RM 30.00/year
 - 1(One) RP for every RM 50.00 spent in single invoice
 - 1(One) RC for every RM 30.00 spent in single invoice
 - Monthly products catalogue booklet
 - etc...

3. I.B.O (全球/独立业主)
 - Member Registration RM 100.00/year and subsequence is RM 100.00/year
 - eV set selection (Business & bonus reward plan selection)
 - Monthly Activity: 15eV (min.)
 - Same with V.I.P member status
 - 1.创建自己的事业(Construct your own biz)
 - 2.协助他人创建事业(Helping each other)
 - 3.前往开展国际商业 (Expand your international biz network)
 - etc...

Registered as I.B.O
注册为国际业主

Understanding The Biz Plan
(Process Flow & Procedures)
了解作业程序及处理流程



Attending Qualifying Interview
准备出席面试

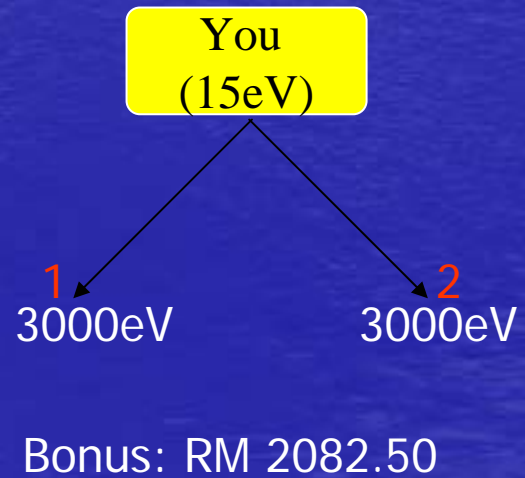
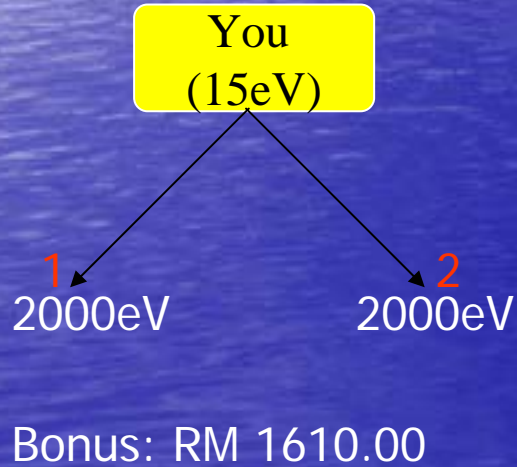
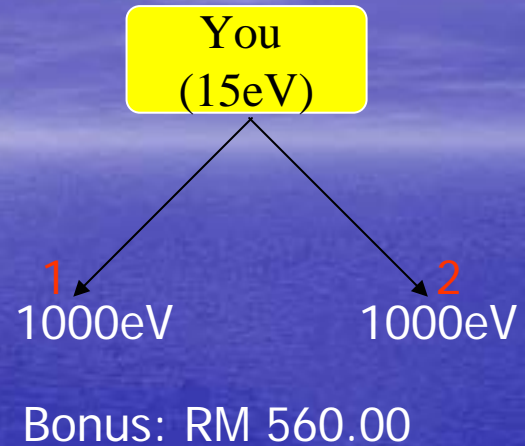
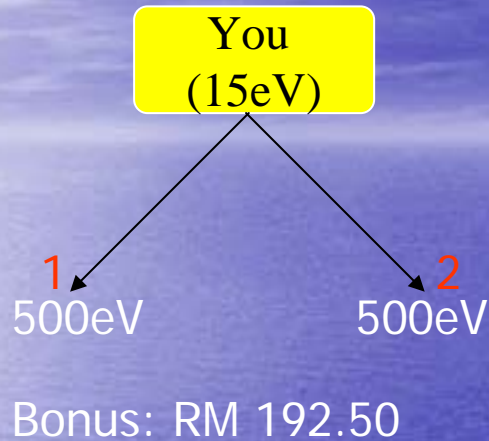
Look For Strategic Location
寻找店铺策略位置

Around 5 to 6 Months*
大约5至6个月*

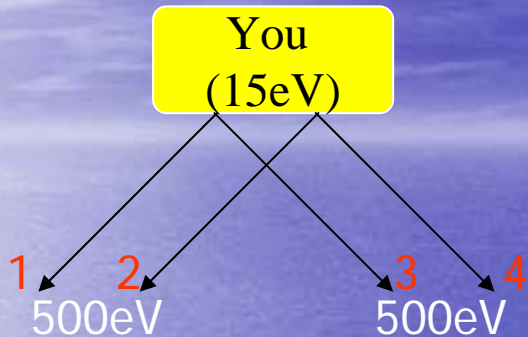
Prepare For Opening Shop
准备开设店铺

Prepare For Opening Branches
准备开设分行

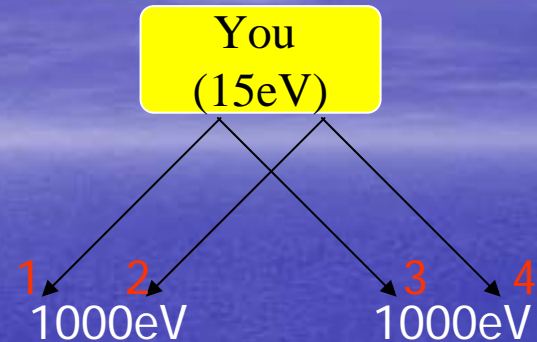
B.O#1: One (1) Account With Only 2 Biz Partners



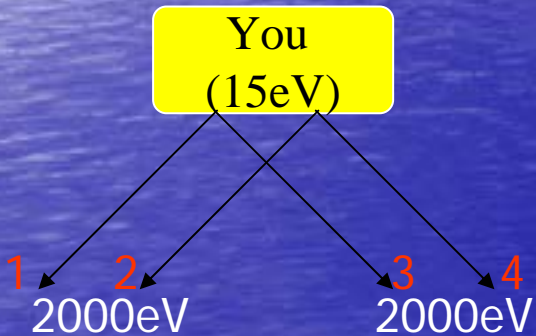
B.O#2: One (1) Account With Only Four (4) Biz Partners



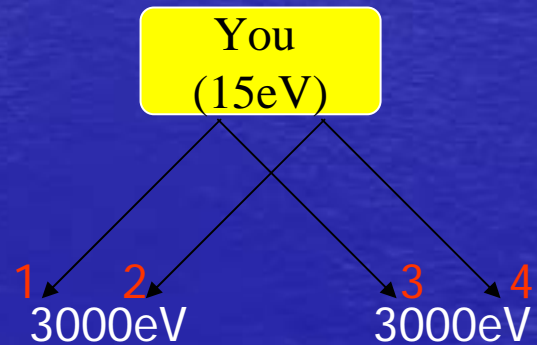
Bonus: RM 612.50



Bonus: RM 1890.00

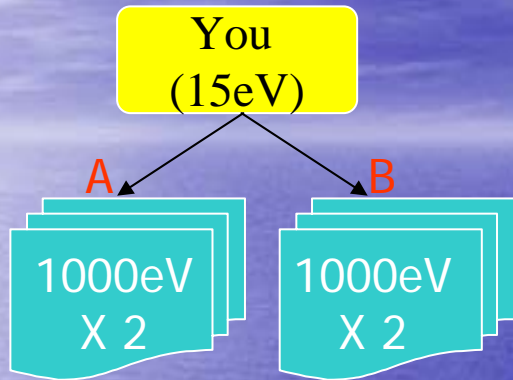


Bonus: RM 5110.00

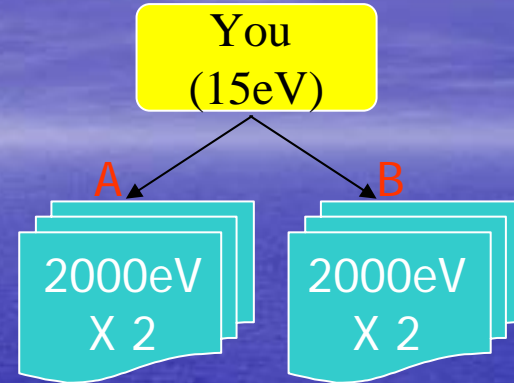


Bonus: RM 6667.50

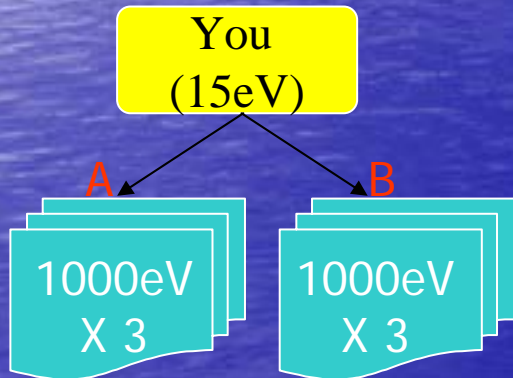
B.O#3 Three (3) Account With A & B Segments (Unlimited)



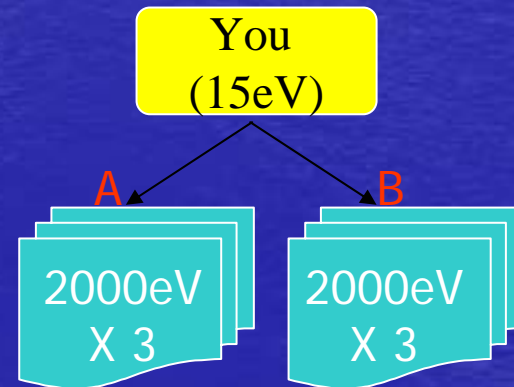
Bonus: RM 2730.00



Bonus: RM 5880.00

















Bonus: RM 4462.50



Bonus: RM 10482.50

Bonus Scheme Table Effective From 1st May 2010

eV Set Selection in first 30days	Retail Profit (R.P)	Branch Overrides (B.O)	Branch Performance Incentives (B.P.I)	Extra Incentives (E.I)	Profit Centers (P.C)
Less than 200 eV					1
200 eV			 1 Branch	 1 Extra Incentive	1
500 eV			 3 Branch	 3 Extra Incentives	1
1000 eV			 Unlimited	 Unlimited	3